

CMBS Lending

WHY READY CAPITAL?

- Fast answers with front-end "speed underwriting"
- Timely closings \checkmark

- Certainty of execution - \checkmark Ready Capital is the B piece holder
- National lending team
- Ready Capital remains \checkmark Directing Certificate Holder (DCH)

Property Types	Stabilized and near stabilized: multifamily, industrial, office, retail, self-storage, manufactured housing and hospitality
Markets	Nationwide coverage
Fixed Rates	Attractive Rates
Loan Size	\$2 – \$100 million*
Loan Purpose	Acquisition, refinance, and recapitalization
Terms	5, 7 and 10 years
Leverage	Up to 80% LTV
Recourse	Non-recourse with standard carve-outs
Prepayment	Yield maintenance or defeasance
Minimum Debt Service Coverage	Multifamily: 1.20x Commercial: 1.25x
Minimum Debt Yield	Multifamily: 6.5% Commercial: 7.5%
Interest Only	Full term and partial interest only considered on a case-by-case basis
Amortization	25-30 years
Origination Fee	Par
Borrower	Single purpose entity required
Reserves	TI/LC, and Capital Expenditure reserves structured on a deal by deal basis
Lockbox/Cash Mgmt	Springing or in-place
*Ligher lags amounts considered on a case by case basis	

*Higher loan amounts considered on a case-by-case basis.



\$27,500,000 R.V. Park/Self Storage Various Locations in Texas Refinance 10 Year Term 4 Years IO, 30 Year Am



\$11,250,000 Industrial Los Angeles, CA Refinance 10 Year Term 2 Years IO, 20 Year Am



\$6,600,000 Retail Metro Detroit, MI Refinance 10 Year Term 5 Years IO, 25 Year Am

\$6,000,000 Industrial St. Louis, MO Refinance





\$2,800,000 Multi-family

10 Year Term, 30 Year Am



Jacksonville, FL Acquisition 10 Year Term, 30 Year Am

OFFICE LOCATIONS:

New York 1251 Avenue of the Americas 50th Floor New York, NY 10020

Texas 1320 Greenway Drive Suite 560 Irving, TX 75038



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