

SBA 7(A)

A dental practice acquisition with a bright future

LOAN AMOUNT

\$942,000

LOAN PURPOSE

SBA 7(a) loan for a dental practice acquisition

THE SMALL BUSINESS

GoaLine Orthodontics, LLC | Frisco, TX

THE FINANCING CHALLENGE

A Texas doctor was primed to take a significant step forward in her career: to take on 100% ownership of the established orthodontic partnership she'd been a founding member of. But going it alone wasn't her original intent, and the restructuring process created a complex web of interdependencies she hadn't seen coming.

Here's what our borrowers brought to Ready Capital:

- The original three partners had planned to grow the practice together, but the other two doctors were largely inactive and decided to exit the practice.
- The borrower had an existing SBA loan which she needed cash to settle up on, and her ownership of the practice was still relatively new (less than two years).
- The space and equipment the borrower was left with were intended for the three-doctor practice, so she aimed to sell and start fresh in her own office space. And though she had an agreement to swap space with a fellow doctor, there were delays on the seller's end.



CREATIVE SOLUTION

With a steady hand and diligent follow-up, Ready Capital was able to orchestrate all the moving parts: BDO and team were able to secure the loan with the borrower's real estate investments. They coordinated the simultaneous sale of the borrower's existing office building, the repayment of her existing SBA loan, as well as the purchase of her new office space, freeing up the cash she needed to complete the partner buyout.

Reliable results

- Locked in \$942,000 of SBA 7(a) financing to cover the dental practice acquisition.
- The total loan amount included \$290,000 of working capital to help the borrower get up and running at her new location.
- The borrower was able to launch her new practice with 100% ownership and minimize losses from out-of-pocket expenses.