



Freddie Mac SBL & Bridge-to-Agency

Ready Capital is your single source for nationwide small balance multifamily loans. We are a Freddie Mac Optigo[®] lender. Leveraging the firm's Bridge expertise, Ready Capital was one of the first lenders to offer a Bridge-to-Agency product, creating a "one-stop shop" for our clients.

| | BRIDGE-TO-AGENCY | FREDDIE MAC SBL |
|------------------------------|--|--|
| LOAN PURPOSE | Acquisition, refinance, recapitalization Upgrades and/or seasoning, expedited loan closings | Acquisition, refinance, recapitalization |
| LOAN AMOUNT | \$1 million - \$7.5 million (>\$7.5 million for multiple properties) | \$1 million - \$7.5 million |
| LOAN TERM | Up to 2 years, plus extensions | 5, 7, 10 years Hybrid 20 years |
| RATE TYPE | Floating (SOFR-based) | Fixed or Fixed-to-Floating (Hybrid) Fixed Rate held at LOI execution |
| CLOSING TIMELINE | 30-45 days | 45 - 60 business days |
| FEES | Origination generally 1% Exit fees waived with Ready Capital take-out | None (par to lender) |
| IN-PLACE DSCR/ DEBT YIELD | 5.00% DY* for partial cash-flowing Lower levels considered | 1.20x Top Market; 1.25x Standard Market 1.30x Small Market; 1.40x Very Small Market |
| AMORTIZATION | Full-term; interest only | 30 years; partial and full-term IO available |
| FUTURE ADVANCES | As needed; no interest charged on unfunded portion of loan | N/A |
| EARNOUTS | Available based on achievement of future performance hurdles | N/A |
| ESCROW | RE taxes and insurance | RE taxes if LTV >65%; Reserves if >50 units |
| RECOURSE | Non-recourse with standard carve-outs | Non-recourse with standard carve-outs |
| PREPAYMENT | Minimum interest; no lockout | Multiple stepdown options; yield maintenance |
| EXTENSIONS | 6 month or 1-year extensions available | N/A |
| LEGAL FEES | Capped at \$10,000 | Generally \$7,500 or less per loan |

*Loans over \$5 million and under a 5.00% DY may be structured for the one-stop shop for Bridge-to-Agency

BRIDGE-TO-AGENCY - PREVIOUSLY CLOSED



\$5,710,000 Acquisition Lexington, KY

- Single loan securing two
 separate properties
- Existing rents below market
 Future advances for \$11k/unit renovation



\$4,900,000 Acquisition Pasadena, TX

- 79% LTC
 - Value-add business plan
- Proximity to major retailers

FREDDIE MAC SBL - PREVIOUSLY CLOSED



\$23,139,000 Portfolio Acquisition Portland, OR

- Nine separate loans on historic properties
- Non-local borrower
- Flexible stepdown prepay structure



\$6,160,000 Refinance Houston, TX

- Cash-out in excess of \$1.5MM on extensively renovated property
- 7 year fixed rate with stepdown
 prepay
- Rents at affordable levels

For more information, please email: cre.finance@readycapital.com Creative Solutions. Reliable Results.





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